New England Roundtable

Future of Natural Gas in New England and Interaction with Electricity Markets

Richard L. Levitan, rll@levitan.com April 30, 2010

LEVITAN & ASSOCIATES, INC. MARKET DESIGN, ECONOMICS AND POWER SYSTEMS

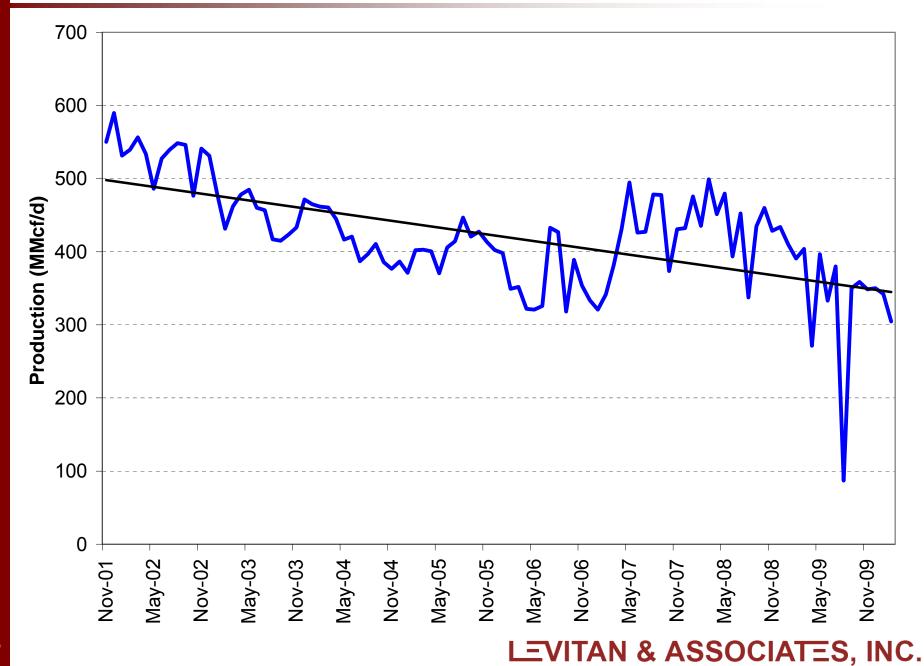
Key Questions

- What's the new conventional wisdom and why the radical shift?
- Is cheap natural gas a transient phenomenon or here to stay?
- Is Marcellus Shale a game changer, one that will indefinitely flood the market in the greater Northeast?
- Is New England's gas supply diversified?
- What's on the horizon for natural gas power plants in New England?

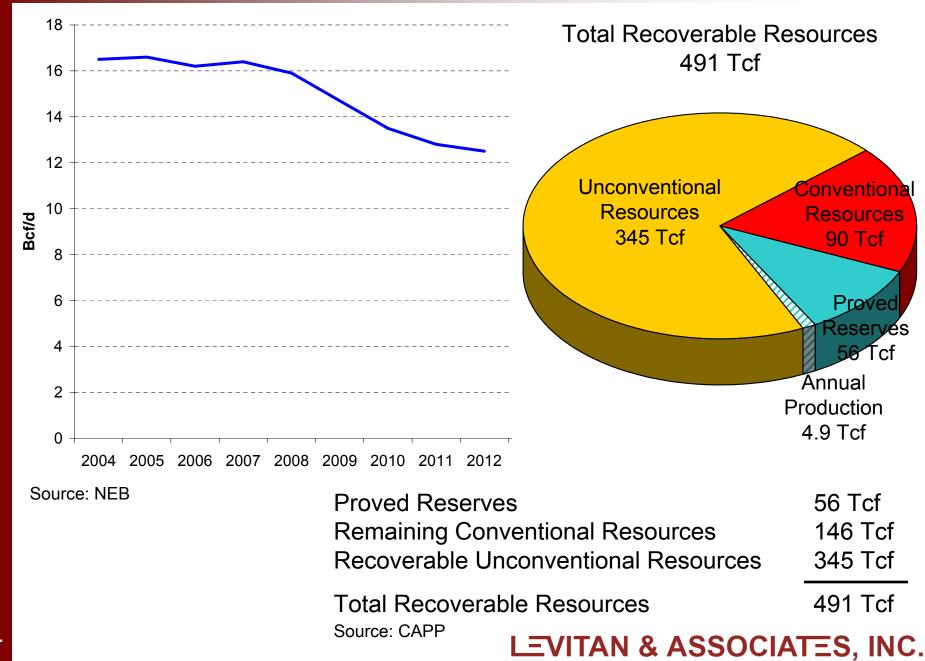
What's the new conventional wisdom and why the radical shift?

- Accelerated maturation of conventional resources will be more than offset by unconventional gas production from CBM and shale gas
- Changes in fracturing and horizontal drilling technology allow for less expensive and more rapid development
- Decline in WCSB gas coupled with oil sands development jeopardizes long haul transport from Canada
- Massive increase in worldwide liquefaction capability,
 LNG tankers, and U.S. regas capability
- Critical reliance on LNG no longer required to ensure commodity balance

Declining SOEP Production



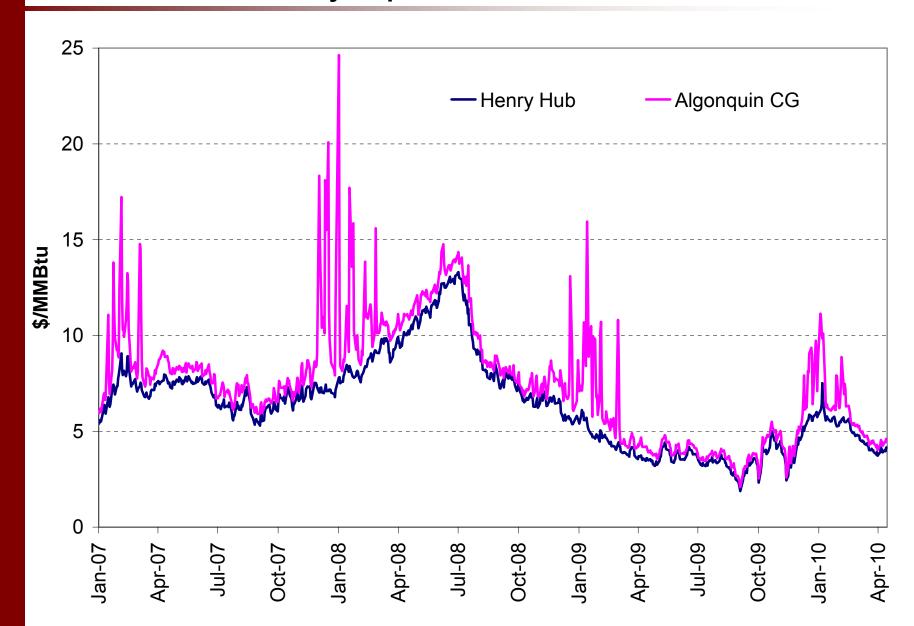
WCSB Resource, Reserves and Deliverability



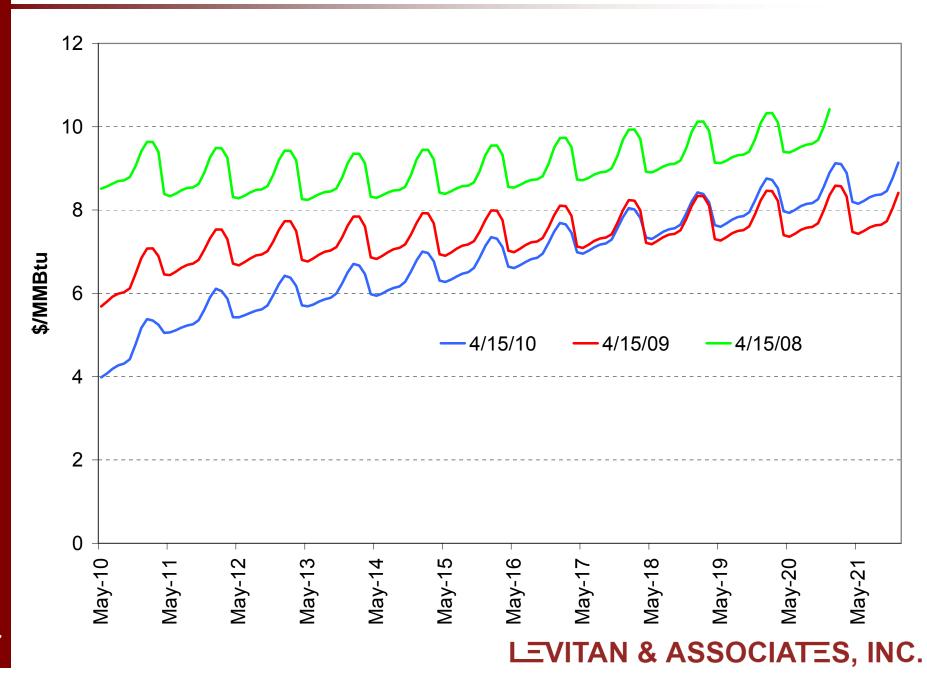
Is cheap natural gas a transient phenomenon or here to stay?

- Natural gas will remain volatile and should remain moderately priced over the long run, i.e., \$5.00 -\$8.00 into-the-pipe
- Traditional oil-to-gas Btu parity ratio is passé
- ◆ "Basis" to New England will reflect increased commoditization of gas supplies across North America, in particular, growth of Marcellus shale
- Basis blowouts due to periodic deliverability constraints are infrequent and short-lived

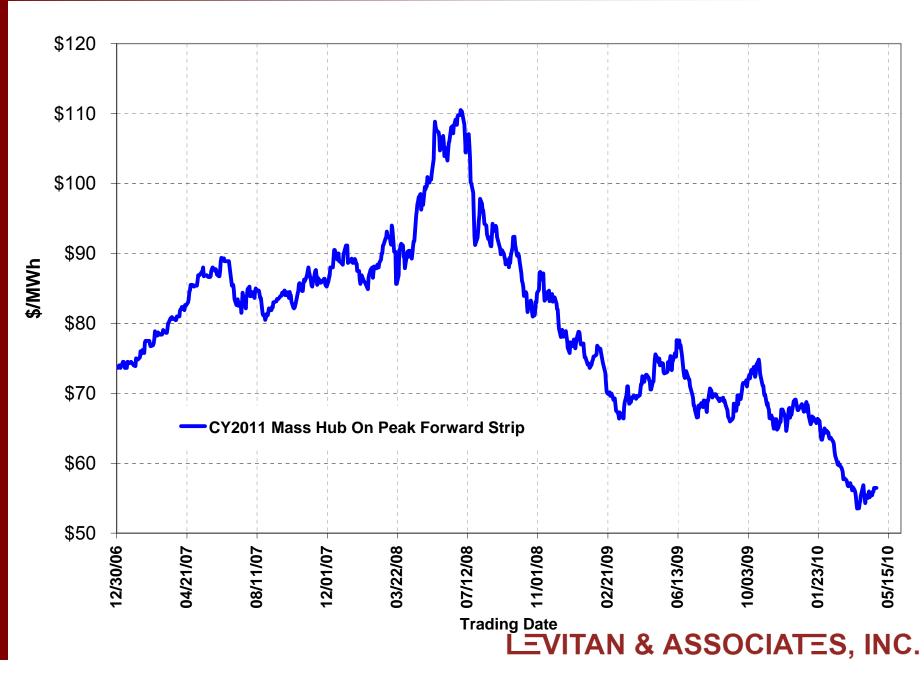
Natural Gas Daily Spot Price



NYMEX Henry Hub Futures



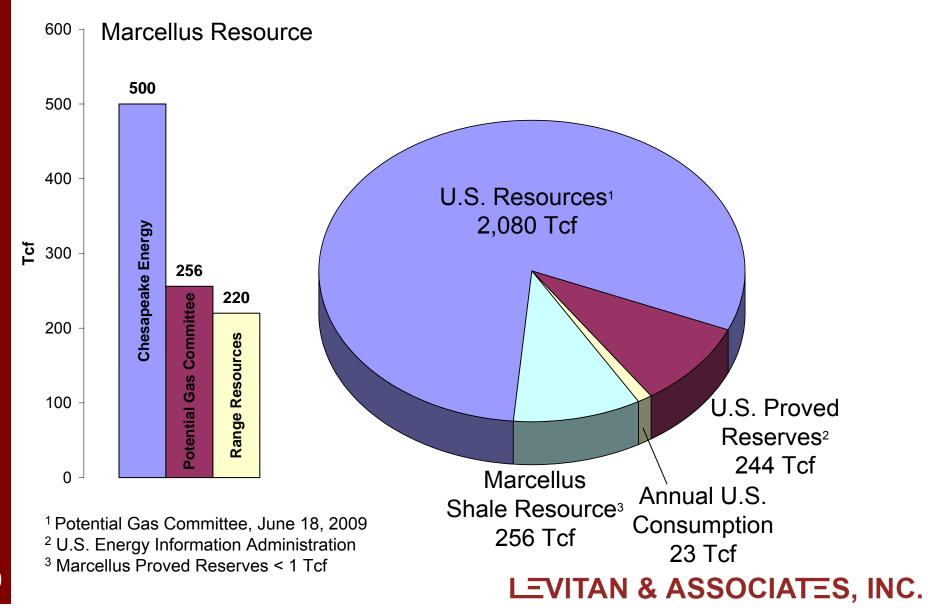
MassHub On-Peak Forward Prices



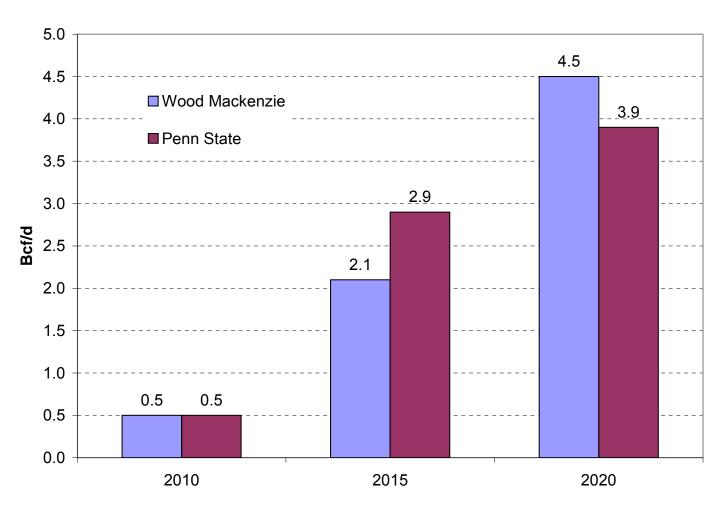
Is Marcellus Shale a game changer, one that will indefinitely flood the market in the greater Northeast?

- Proximity to market center, sense of momentum, horizontal multi-frac technology a definite game changer
- Disparate views re production forecasts, ramp-up

Marcellus Shale Resources



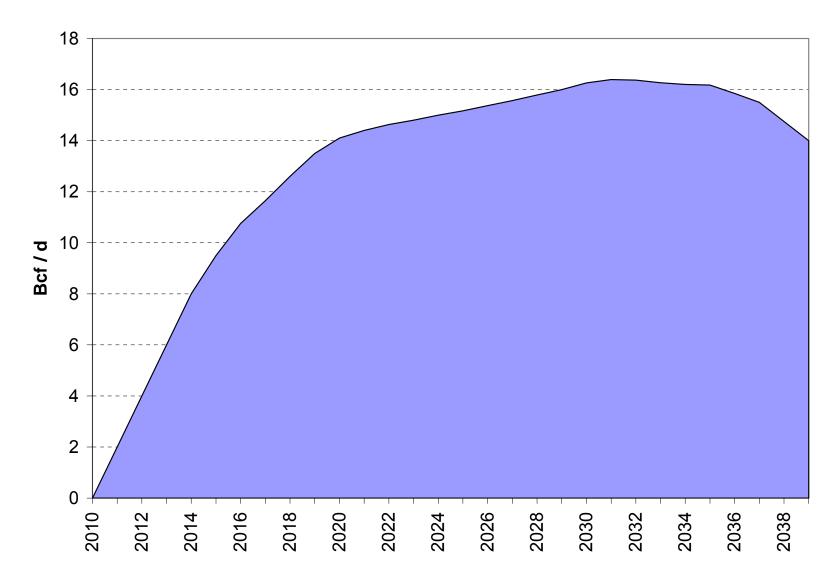
Marcellus Shale Production Forecasts



Sources: "An Emerging Giant: Prospects and Economic Impacts of Developing the Marcellus Shale Natural Gas Play." T. Considine, R. Watson, R. Entler, J. Sparks, The Pennsylvania State University, College of Earth & Mineral Sciences, Department of Energy and Mineral Engineering. July 24, 2009.

Integrated Resource Plan for Connecticut. The Brattle Group. January 1, 2010. (Wood Mackenzie)

Marcellus Shale Production Outlook

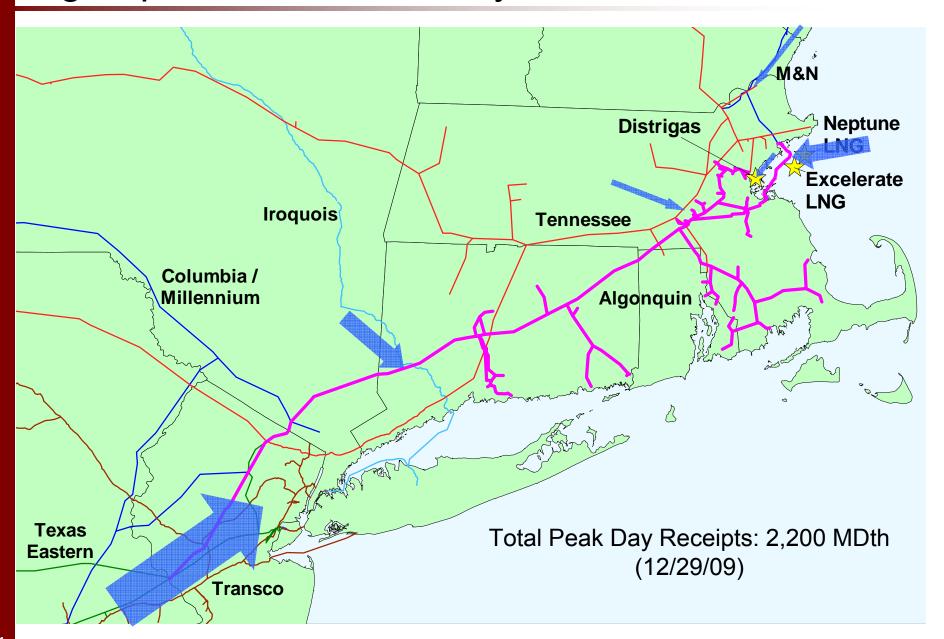


Source: Williams Partners L.P.

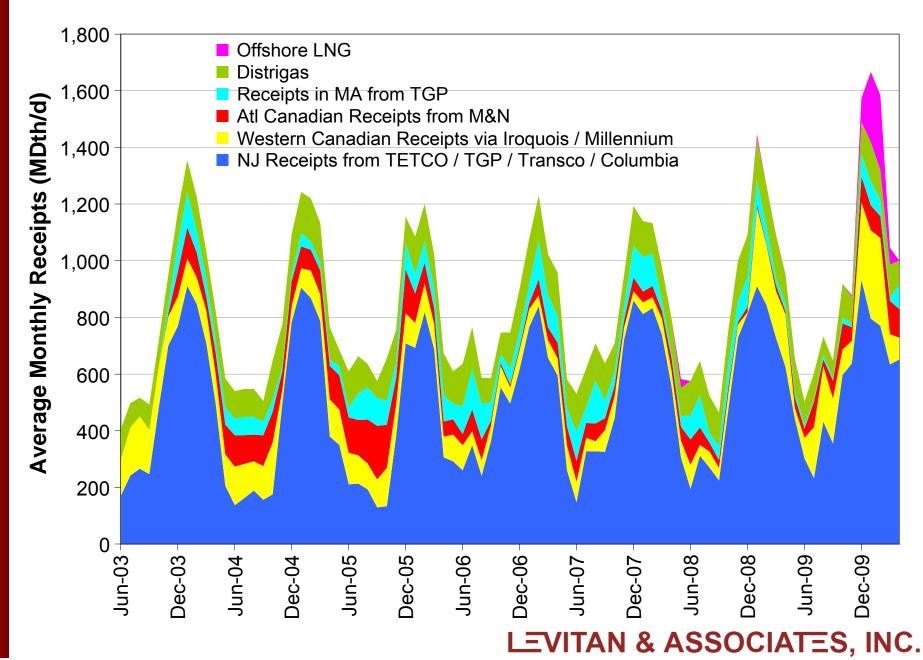
Is New England's gas supply diversified?

- Greater intra-regional delivery flexibility than ever before
- Decline of Sable Island offset by Repsol via M&N
- ◆ TCPL long haul transport up for grabs →Iroquois now seasonal carrier
- Algonquin / M&N injecting diversity benefits across system
- Tennessee also well-positioned for increased market share

Algonquin Flows: Peak Day 2009-10



Algonquin: Receipts by Supply Source



What's on the horizon for natural gas power plants in New England?

- Newer vintage CC's performing well w/o long haul primary transportation entitlements
- Very limited growth due to EE / DR / Renewables
- Repowering potential necessitates EDC sponsorship and intra-regional buildout